

Digital Transformation Course for Consultants

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OPERATIONAL

EFFICIENCY

Leaders want to transform their business and improve competitive advantage. They need to become **Digital Innovators**.

Technologists typically deliver whatever they're asked for. It's what they're being asked for, that's the problem.

lonology are experts at helping commercial businesses and government bodies close the gap between technology and leadership.

We help you create new, sustainable customer advantage powered by emerging technology



The 3 Step Pathway to Becoming a Digital Innovator

The methods used to create your success that have led you to this point are not the same methods that will create a dynamic, AI powered business of the future. It's time to switch things up!



Close the Gap Between Leaders and Technologists

Innovate Like a Startup, Leveraging Emerging Tech



Translate Your Innovation Into a Winning Marketing Proposition



Consultants Course

Session 2



Session 1

INTRODUCING DIGITAL TRANSFORMATION FOR CONSULTANTS



HOW TO BUILD THE DIGITAL **MINDSET**

Session 3



FRAMEWORKS FOR LEADING DIGITAL TRANSFORMATION

Session 7

LEVERAGING THE BUSINESS **BENEFITS OF EMERGING TECH**



THE BUSINESS **OF MACHINE** LEARNING



LEADING DIGITAL INNOVATION WORKSHOPS





ESSENTIAL DATA FOR STRATEGIC DECISION MAKING

Session 5



OPERATING MODELS, **ROLES AND** RESPONSIBILITIES



Session 10



BUILDING AND TESTING DIGITAL INNOVATIONS



Session 12



"SELLING" DIGITAL TRANSFORMATION



Day 1, 2 and half of day 3 - Strategic Advisory Work



INTRODUCING DIGITAL TRANSFORMATION FOR CONSULTANTS



Session 2

HOW TO BUILD THE DIGITAL **MINDSET**

- Understand the difference between digitising and transforming
- Get to see how successful digital innovators think and lead
- Measure a business's current position in the digital economy and identify the gaps



FRAMEWORKS FOR LEADING DIGITAL TRANSFORMATION

- existed
- has taken over



ESSENTIAL DATA FOR STRATEGIC **DECISION MAKING**

• Examine data about amazing market and customer opportunities you never knew

• Find out why SWOT is dead and DATA

• Use digital transformation frameworks to examine each of your business units



RESPONSIBILITIES

• Plot where the customer is in terms of progressing their digital transformation and the challenges they likely face

- Explore ways to build innovation resource within the business to match the strategic ambition
- Have a clear set of practical next steps to help deliver the strategic plans



The Digital Transformation Process for Consultants

Build a long-term relationship with business leaders and help them reposition in the Digital Economy leveraging emerging technology.



